



12 October 2015

TO WHOM IT MAY CONCERN

LETTER OF COMMENDATION – PAUL ANDERSON

It is with much appreciation that I reflect on the invaluable contribution that Paul Anderson, and Manna Consulting, have made to the Gatekeeper Foundation over the last 4-5 years.

As a businesswoman with little understanding of the non-profit sector, but with a desire and a passion to make a meaningful difference to the lives of those that are less privileged in our country, I founded the Gatekeeper Foundation in conjunction with two other individuals at the beginning of 2011.

I quickly identified Paul Anderson and Manna Consulting as a strategic partner, to learn from, and to lead us as an organisation, to gain a better understanding of the non-profit sector, and to enable us to empower and serve the non-profit organisations, many of whom eventually became part of the Gatekeeper Foundation network of organisations.

Over a period of four years, Paul Anderson has:

1. Conducted an in-depth Capacity Assessment of 5 organisations, and which has contributed to the strengthening of these organisations to become more effective to meet the needs of the beneficiaries that they serve;
2. Provided fundraising assistance to Gatekeeper and some of their partner organisations. The writing of a fundraising proposal is a daunting proposition for the uninitiated and at short notice, Paul has been able to guide us through the process. Paul has also been instrumental in enabling other organisations to access funding with professional, to the point funding proposals. To mention one, the Amazing Love Foundation which was a start-up in the Wentworth area, has secured corporate funding and which has been used to good effect to take children from impoverished backgrounds with a lack of role models, on school camps and other activities, giving these children hope for a better future;





3. Conducted capacity Building workshops for Gatekeeper partners, to impact and strengthen organisations, with a view to the accreditation of such organisations, to mention a few:
- Governance
 - Resource Mobilisation
 - Project Management

As Jade Ribeiro from Durban City Celebrations had put it so succinctly after one of Paul's workshops:

'Dear Paul

Thank you again for delivering an incredible workshop. The information I have walked away with has been just amazing and so informative, I still can't believe I had the opportunity to be involved.'

Paul Anderson and Manna Consulting have provided a highly professional service, with great compassion and understanding of the needs of communities and the non-profit organisations they serve.

I can unreservedly recommend their services.

Yours faithfully

KARIEN HUNTER

