

To whom it may concern

Paul Anderson of Manna Consulting conducted capacity building and mentoring workshops with 7 CSOs based in Okhahlamba that World Vision is supporting over the period February – March 2017.

Outline of Modules

1. Basic Resource Mobilisation/Fundraising Training

This was a 2 day workshop with all participants to introduce the participants to aspects of resource mobilization and consisted of the following:

2. Preparing a Proposal

This was a 2 day workshop with all participants. This module looked in detail at the CSOs and discussed key factors related to organizational strategy and Project Cycle Management which would influence clarity of the proposal and attractiveness of the organization to donors.

3. Mentoring of the organisations in Resource Mobilisation and Proposal writing

This consisted of Paul Anderson spending 3 days with the group of CSOs to assist them on the compilation of proposals to donors.

The participating CSOs recorded a high attendance at the workshops and found them very useful, relevant and presented at a level that was applicable for them. They were capacitated in developing a fundraising strategy and shown how to write funding proposals to enable them to begin to attract funding from other donors or attract more funding from their current donors. They were more equipped to access local donations such as food parcels and equipment.

As World Vision we were very pleased with the way Paul Anderson ran the workshops and the content that was covered. Paul showed his experience and passion of working with community organizations, and showed a clear understanding of the local context facing CSOs. He has good training, participatory facilitation and people management skills able to relate well with the participants. We have no hesitation in recommending Paul for similar training and mentoring assignments.

Should you require an information, please do not hesitate to call the following people:

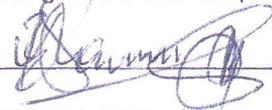
Christopher Ndlovu (KZN Cluster Manager)



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Bongokuhle Dlamini (Development Facilitator)



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