

Relief, development and peace in the name of Christ

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Reference for Paul Anderson of Manna Consulting

On 15 February 2019 our organization, Mennonite Central Committee, had the privilege of welcoming Paul to our All Partner Gathering in Pietermaritzburg. MCC works with a variety of partner organizations in Eswatini, Lesotho, and South Africa and every couple of years staff from these organizations gather for a time of personal and professional development.

Paul was asked to teach and train on Grant Writing and he did this through a session on *Problem-Based Project Planning* with a focus on the Problem-Objective Tree and a session on *Responding to Calls for Proposals and Finding Potential Funders*.

In their feedback evaluations all of our partners indicated that they found Paul's sessions to be very helpful, informative, and motivational and that they would like to do further training with him on these topics. They appreciated how Paul made the content relevant to their contexts and they gained from the group work and discussions that were included in workshoping the problem-objective tree.

Paul's teaching and facilitation style encourages participation, questions, and sharing from the participants. Our partners felt listened to and that he cared about their work and their success. This was further demonstrated to them through Paul availing more than just his teaching notes and slides, but also sending extra information on grant seeking that our partners could use in their different settings.

I would recommend Paul as an experienced, capable, and caring trainer in the area of PME and grant writing for development organizations.

Yours Sincerely,



Sarah E. Gould

MCC Co-Representative for Eswatini, Lesotho and South Africa